## CASE STUDY

# the .NET way





Marketplace Insights

"Goodyear Tire

& Rubber

Company

tires for

manufactures

automobiles,

commercial

trucks, light

trucks, SUVs,

airplanes, farm

equipment and

earth-mover

machinery."

race cars,

heavy

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### **About Project**

- Application to provide the market insights for the existing data
- To provide business intelligence for retailers
- To help retailers derive better business decisions

#### **Business Challenge**

The major purpose of this business is to provide the Market Insights for the existing data that is driven from different retail stores on a daily basis and provide business intelligence to help Retailers to make right businessdecisions at right time in automobile industry.

#### **JIVA Solution**

- To provide Business Intelligence in terms of easy charts and graphs
- To provide Customer satisfaction index application
- To provide Barcodes manageable application
- To provide an application to generate vehicle history report
- To provide an application to analyze customers based on new/repeat customers
- To provide an application that manages coupons and post cards

#### **Benefits**

- Easy charts and graphs for Business intelligence
- Allow the users to Manage Automobile Dealers

Generate Reports forComplete Sales by Year\Month\Day\District and Store

COATE A RETAILER > RECISTER //Y TIRES > OTHER TIRE PRODUCTS >

- Generate Reports for Tire Diagnostics, Lube oil Filter, Alignment diagnostics, Benchmarking, Daily Invoice
- Customer Analysis New\Repeat and Lapsed customer report
- Event Reporting in the form of Charts for Returns of Investments(ROI) against the Events
- Client wise percentage Reports of Incremental ROI by store
- Customer Satisfaction Index
- Conduct Online CSI surveys
- Generate Reports of survey results including the Audio clips and actual results
- Create and Manage Barcodes independently
- Generate, scan the redeemed coupons and send it to more than 2000 stores across US
- Generate the Redeemed coupon history report by store \ by Scanned date\ by Month
- Generate autonomous Vehicle History Report
- Design MPI Post cards to be mailed to customers
- Conduct Email surveys

GOODSYEAR

Marketplace

Insights

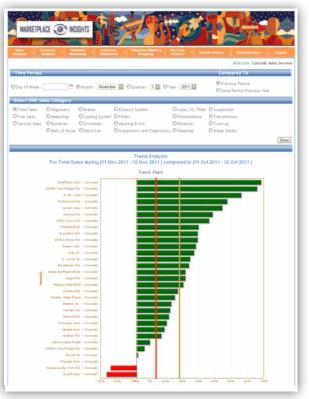
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### Highlights

- Business intelligence charts and graphs
- Manage Automobile Dealers
- Various Report generations
- Customer Analysis
- Reports of Incremental ROI by store
- Customer Satisfaction Index
- Online CSI surveys
- Manage Barcodes, Coupons
- Vehicle History Report
- Post card designing





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